

NORTH DAKOTA



AGENT OF THE YEAR

Recognition of an individual who has rendered outstanding service to the Industry, the Association, the insurance buying public, and in areas that bring credit to the insurance business and the agent.

NOMINATION FOR NORTH DAKOTA AGENT OF THE YEAR AWARD

I would like to nominate the following person for the North Dakota Agent of the Year Award:

NOMINEE'S NAME:

LOCAL ASSOCIATION:

NOMINATED BY:

The NAIFA-ND Agent of the Year Award is based on: 1. Professional Achievement 2. Service to our Association and Industry 3. Community Service.

We would like every member of this association to be an applicant for this award. If you are not a winner this year, you will know what to aim for in future years!!!

Please **complete this form and return BY MARCH 15th to:**
NAIFA-ND Awards
1811 East Thayer Avenue
Bismarck, ND 58501

ENTRY INFORMATION—Guideline to Pertinent information

I. PROFESSION

1. Chartered Life Underwriter (CLU)

A. 1 point per part CLU Maximum 5 points _____

B. CLU Continuing education (PACE)
1 point per course completed Maximum 5 points _____

2. Chartered Financial Consultant (ChFC)

A. 5 points if attained 5 points _____

3. Chartered Financial Planner (CFP)

A. 5 points if attained 5 points _____

4. Other professional designations

(MSFS, RHU, CPCU, LOMA, etc.) Maximum 5 points _____

5. Member of other professional organizations

(Estate Planning Council, General Agents & Managers Association, CLU Golden Key, Knights of Round Table, Professional Insurance Agents, Independent Agents, etc.)

1 point each
Maximum 5 points _____

6. Life Underwriter Training Council (LUTC)

A. 1 point per course completed Maximum 5 points _____

B. LUTCF designation—5 points if attained 5 points _____

7. Instructors of Courses

A. LUTC, CLU, etc.—1 point per course Maximum 5 points _____

TOTAL: _____

(45 point maximum)

II. INDUSTRY AWARDS/PROFESSION

A. National Quality Award (NQA)

(1 point per year qualified)

Maximum 5 points _____

B. National Sales Achievement Award (NSAA)

(1 point per year qualified)

Maximum 5 points _____

C. Home Service Quality Sales Award (HSQSA)

(1 point per year qualified)

Maximum 5 points _____

D. Multiline Award (NMSAA)

(1 point per year qualified)

Maximum 5 points _____

E. MDRT Qualifying

5 points _____

TOTAL: _____

(25 POINTS MAXIMUM)

III. LOCAL & STATE AIFA SERVICE

1. Member in Local and State Association

(1 point per year as member)

Maximum 10 points _____

2. Officer Local (within last 7 years)

A. President

5 points _____

B. Other Elected Offices

(1 point per year)

Maximum 5 points _____

C. Chairman of committee

(1 point per year)

Maximum 7 points _____

3. Officer State (within last 7 years)

A. President

5 points _____

B. Other Elected Offices

(2 points per year)

Maximum 10 points _____

C. State Chairman of committee

(2 points per year)

Maximum 14 points _____

4. Officer National (within last 7 years)

A. Officer

5 points _____

B. Trustee

5 points _____

C. Other (Committee Chair, etc.)

Maximum 5 points _____

5. NAIFA-ND State Convention

(1 point for each year attended)

Maximum 7 points _____

6. NAIFA Convention

(1 point for each year attended)

Maximum 7 points _____

7. IFAPAC

- A. Envoy 8 points _____
- B. Grandee 5 points _____
- C. Statesman 4 points _____
- D. Ambassador 3 points _____
- E. Century Club 2 points _____
- F. Contributor 1 point _____

8. NAIFA –ND Freedom Builders Fund

(current contributor)

Maximum 5 points _____

9. Bonus points for Current Year Involvement in Association & Industry Activities:

(1 point per item)

Maximum 10 points _____

- 1. _____
- 2. _____
- 3. _____
- 4. _____
- 5. _____
- 6. _____
- 7. _____
- 8. _____
- 9. _____
- 10. _____

10. New Member Recruitment

(5 points per member signed)

Maximum 20 points _____

TOTAL _____

(139 POINTS)

IV. COMMUNITY SERVICE AND INVOLVEMENT

1. Local Association projects

(list project and involvement—up to 3 points for each involved in)

1. _____
2. _____
3. _____
4. _____

Maximum 12 points _____

2. State Association Projects

(list involvement)

- A. Golf for Guardianship 5 points _____
Involvement _____
- B. Special Olympics Bowling 5 points _____
Involvement _____

3. Elected Public Office

(School Board, Park Board, City Commission,
State or Federal Senator or Representative) 5 points each

1. _____
2. _____

Maximum 10 points _____

4. Other involvement in Community, Church, Service Clubs, School, Home, etc. 1 point per item (not previously mentioned).

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Maximum 10 points _____

TOTAL: _____

OTHER AREAS:

Please let us know of any other areas where you feel a contribution has been made to professional, production, association or community involvement that was not previously mentioned on the application:

POINT TOTALS:

PROFESSION _____ (45 POINT MAXIMUM)

INDUSTRY AWARDS _____ (25 POINT MAXIMUM)

ASSOCIATION _____ (139 POINT MAXIMUM)

COMMUNITY _____ (42 POINT MAXIMUM)

GRAND TOTAL _____

Bonus points may be awarded at the discretion of the judges.